Q1 2025

Results presentation

New Day

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References to adjusted EBITDA throughout this presentation have been calculated in accordance with UK IFRS at the relevant time and may differ significantly from "Consolidated EBITDA" as defined in the legal documentation relating to the Senior Secured Notes issued by NewDay BondCo plc in December 2022 (the "Senior Secured Debt") and the Super Senior Revolving Credit Facility entered into by the Company on 25 January 2017 (the "Revolving Credit Facility"). In addition, all ratios, baskets and calculations required under the terms of the Senior Secured Debt issued in December 2022 or the Revolving Credit Facility are based on UK IFRS as in force as at 8 December 2022 (subject to certain adjustments permitted or required under the terms of the Senior Secured Debt or the Revolving Credit Facility). As a result, such ratios, baskets and calculations may differ significantly from any ratios or figures which are contained in this presentation. In particular, except where otherwise expressly stated to be the case, references to "Corporate Debt to adjusted EBITDA" and "adjusted EBITDA to pro forma cash interest expense" contained in this presentation have been calculated (subject to certain adjustments) in accordance with UK IFRS as in force as at 31 March 2025 (or, in respect of periods ending prior to 31 March 2025, UK IFRS at the relevant time). As a result, such figures will differ significantly from the calculation of Consolidated Senior Secured Net Leverage Ratio and Fixed Charge Corporate Debt Coverage Ratio (as defined under the terms of the Senior Secured Debt and Revolving Credit Facility).

In Q4 2024, the Group changed its methodology for calculating free cash flow available for growth and debt service to align it closer to the statutory cash flow statement and facilitate a better understanding of the Group's performance. Accordingly, the 2024 comparatives of impacted metrics on pages 3, 12, 15, 18, and 22 have been re-presented for consistency.

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NewDay delivered strong momentum with £45m of underlying PBT and acquired the Argos store card portfolio in Q1 2025

1. Underlying PBT of £45m, 31% higher than Q1 2024
2. £5.1bn of gross receivables, up 21% (Q1 2024: £4.2bn). Interest-bearing balances increased 19% to £3.3bn (Q1 2024: £2.8bn)
3. Acquired economic ownership of the Argos Financial Services store card portfolio in February 2025, consisting of £834m of gross receivables and 2.2 million customers[1], primarily driving the increase in gross receivables and interest-bearing balances
4. Free cashflow available for growth and debt service of £71m (Q1 2024: £25m)
5. Statutory loss before tax of £(24)m (Q1 2024: £17m profit) includes an accounting charge of £50m required by IFRS for the ECL allowance recognised on initial recognition of the Argos store card portfolio. The purchase price of the portfolio was £754m, being a 10% discount to the face value of the gross receivables.

Key Metrics

£45m
Underlying profit before tax
(Q1 2024: £34m)

£5.1bn
Gross receivables
+21% vs Q1 2024

27.7%
Underlying cost-income ratio
(Q1 2024: 30.5%)

£71m
FCF available for growth and debt service
(Q1 2024: £25m)

£110m
Cash balances[2]
(Q1 2024: £74m)

(1) Gross receivables and customer accounts at 28 February 2025, the point which NewDay took economic ownership.
(2) Cash held outside securitisation structures. Excludes cash held for funding activities.

NewDay offers consumer finance for multiple brands powered by an in-house, modern and scalable technology platform

New Day

Credit

Two segments – *Direct to Consumer* and *Merchant Offering* – serving customers with a range of revolving credit, innovative e-commerce and digital in-store product offerings

5.8m Customer accounts(1)

£5.1bn Gross receivables(1)

£3.3bn Interest-bearing balances(1)

Direct to Consumer

aqua, marbles, fluid, bip.

- Leading near-prime lender
- Providing credit to working Britain(2)
- Encouraging financial responsibility

Merchant Offering

John Lewis & Partners, Lloyds Banking Group, ao, Argos(3), Pulse, Debenhams, newpay

- Large scale retail programmes
- Embedded finance
- New partnership pipeline

Powered by NewDay's leading platform

Platform

Modern, cloud hosted, consumer credit platform

78m Transactions processed in Q1 2025(4)

1.9TB Data ingested into our data platform daily

Lloyds Banking Group, Debenhams Group

- Proprietary digital and data platforms
- Supports multiple forms of lending including revolving credit, embedded finance, point-of-sale and fixed term loans

(1) Inclusive of customer accounts, gross receivables and interest-bearing balances associated with the Argos store card portfolio in respect of which the Group acquired economic ownership in February 2025.
(2) Defined by traditional near-prime, upper and lower fringes or adjacent near-prime lending brackets (i.e., lower end of prime) with income between £10-60k who would consider a near-prime credit brand.
(3) Agreement signed in Q4 2024, with NewDay taking economic ownership of the Argos store card portfolio in February 2025, consisting of £834m of gross receivables and 2.2 million customers, and a long-term partnership to provide an embedded finance solution to Argos.
(4) Spend transactions processed on our in-house credit platform.

Our Direct to Consumer business is a leading provider of credit to working Britain[1]

aqua

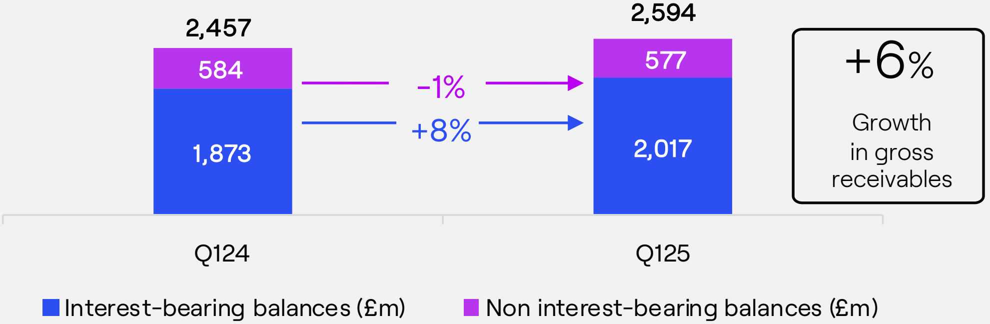
Winner of "Best Credit Card or Credit Facility"[2]

fluid bip. marbles

1.6m Customer accounts

£2.6bn Gross receivables

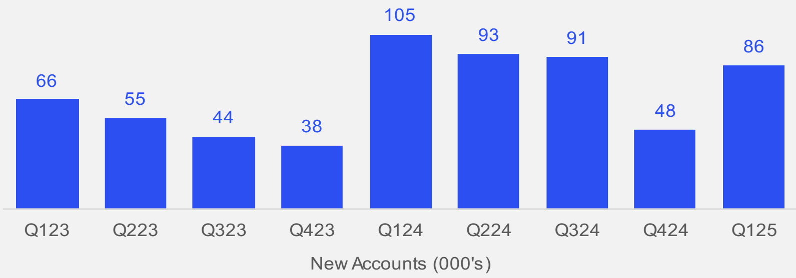
£2.0bn Interest-bearing balances



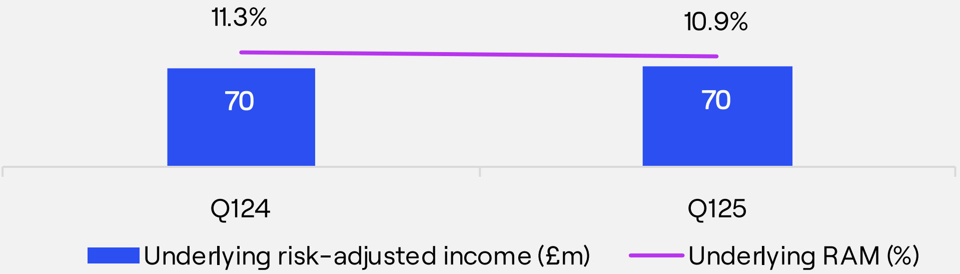
+6% Growth in gross receivables

New customer acquisition 18% lower than Q1 2024, as we target new customer growth more evenly through 2025

86k New customers (-18% vs Q1 2024)



Underlying RAI stable with RAM marginally lower



(1) Defined by traditional near-prime, upper and lower fringes or adjacent near-prime lending brackets (i.e., lower end of prime) with income between £10-60k who would consider a near-prime credit brand.
(2) Winner of the "Best Credit Card or Credit Facility" award at The Card & Payments Awards 2025.

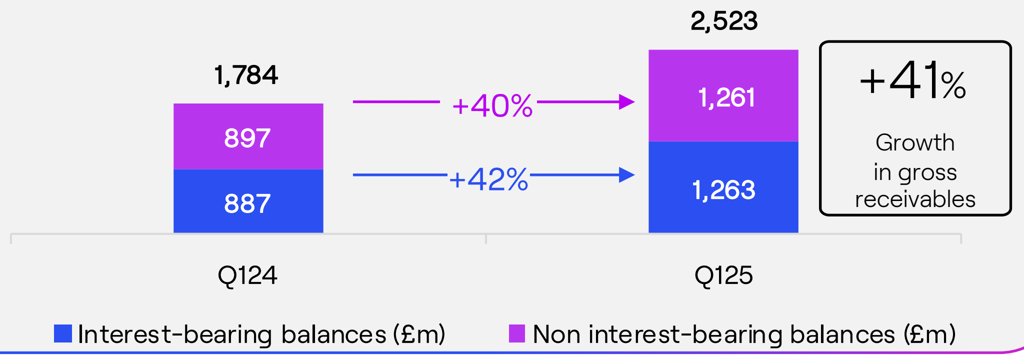
Our merchant business continues to scale with the acquisition of the Argos store card portfolio

JOHN LEWIS & PARTNERS · ao · Pulse · LLOYDS BANKING GROUP · newpay · Debenhams · Argos[(1)]

4.2m
Customer accounts[(2)]

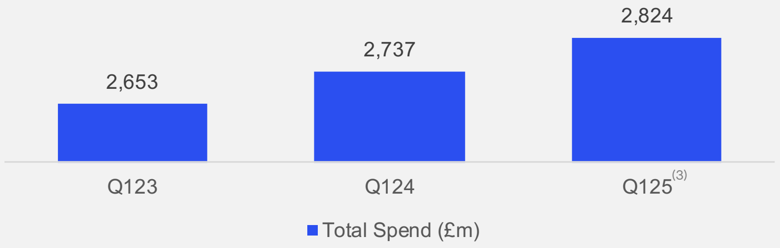
£2.5bn
Gross receivables[(2)]

£1.3bn
Interest-bearing balances[(2)]



Continued growth in total spend, driven by economic ownership of the AFS portfolio

£2.8bn
Total spend (+3% vs Q1 2024)



Improved underlying RAM of 8.4% reflective of higher interest income and lower cost of funds being partially offset by higher impairment

(1) Agreement signed in Q4 2024, with NewDay taking economic ownership of the Argos store card portfolio in February 2025, consisting of £834m of gross receivables and 2.2 million customers, and a long-term partnership to provide an embedded finance solution to Argos.
(2) Inclusive of customer accounts, gross receivables and interest-bearing balances associated with the Argos store card portfolio in respect of which the Group acquired economic ownership in February 2025.
(3) Q1 2025 includes one month's data relating to the AFS store card portfolio.

Strong commercial progress in Q1 2025. We are a trusted partner to some of Britain's leading brands, helping to drive long-term value

Economic ownership

2.2m customer accounts

£834m gross receivables acquired

Supports c.20% of Argos' sales

Extension to 2030

0.8m customer accounts

Partnership Card & Thrive Credit Card

£9.7bn customer spend in 2024

Extension to 2033

0.5m customer accounts

Embedded finance partnership

Interest free / BNPL products

Merchants are live

NewDay Platform technology

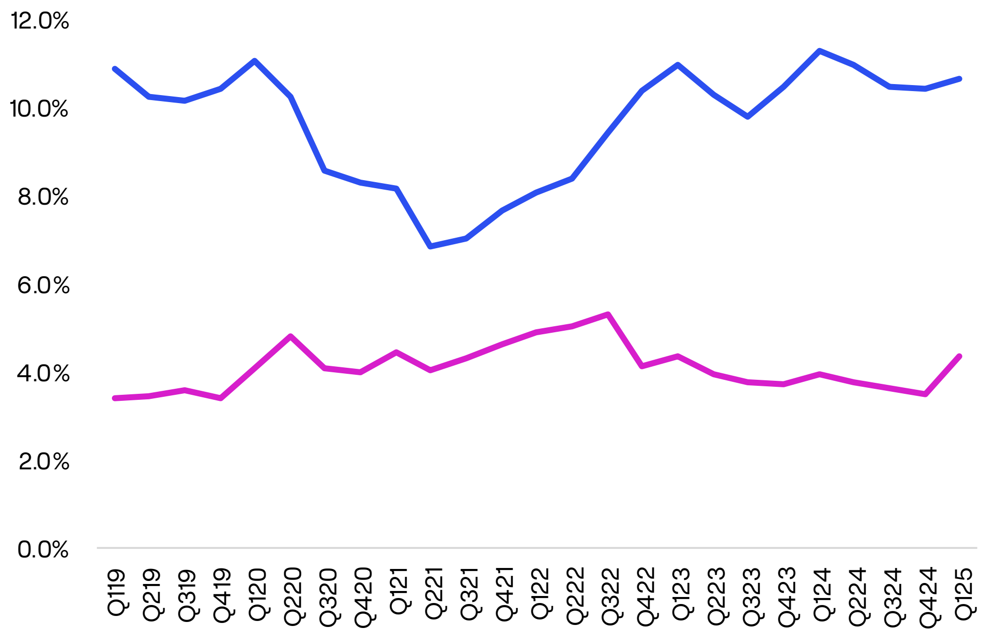
Merchants engaged and trading

Dual lender proposition

- Long-term strategic partnerships
- Tailored loyalty programmes create value for merchant partners
- Carded and embedded finance (digital PoS, BNPL and instalment finance)
- Responsible access to credit across wide spectrum covering prime and near-prime
- End-to-end digital product solutions
- Award-winning customer service

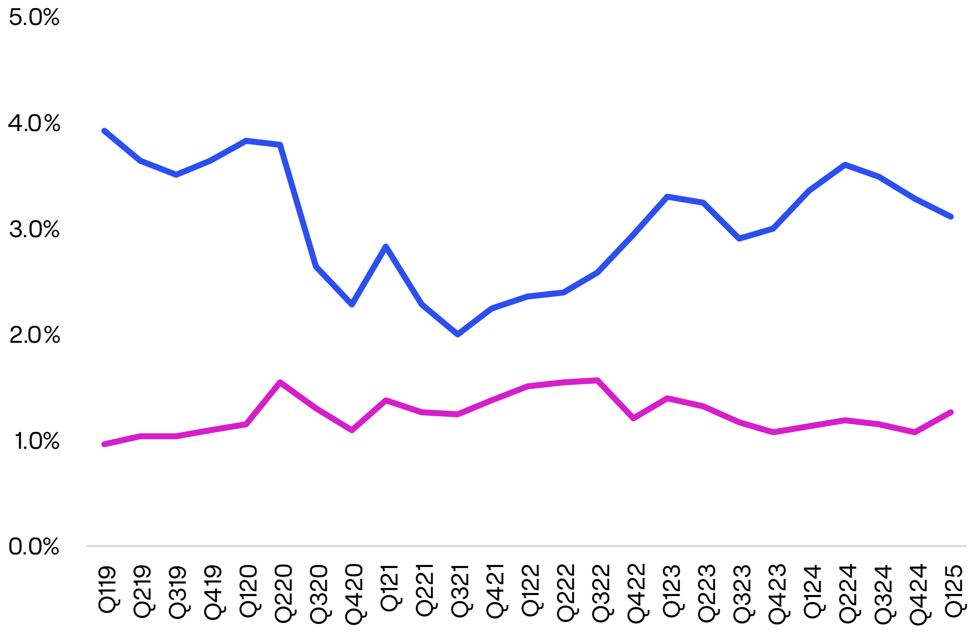
Our credit management strategy ensures arrears remain well controlled and in line with pre-COVID levels

Direct to Consumer arrears remain stable. Merchant Offering balances impacted by the inclusion of the AFS store card portfolio



% of balances in arrears (1,3)

90+ delinquency rates below pre-COVID levels in Direct to Consumer. AFS balances included within merchant brands from Q1 2025



% of balances 90 days+ in arrears (2,3)

Direct to Consumer Merchant Offering

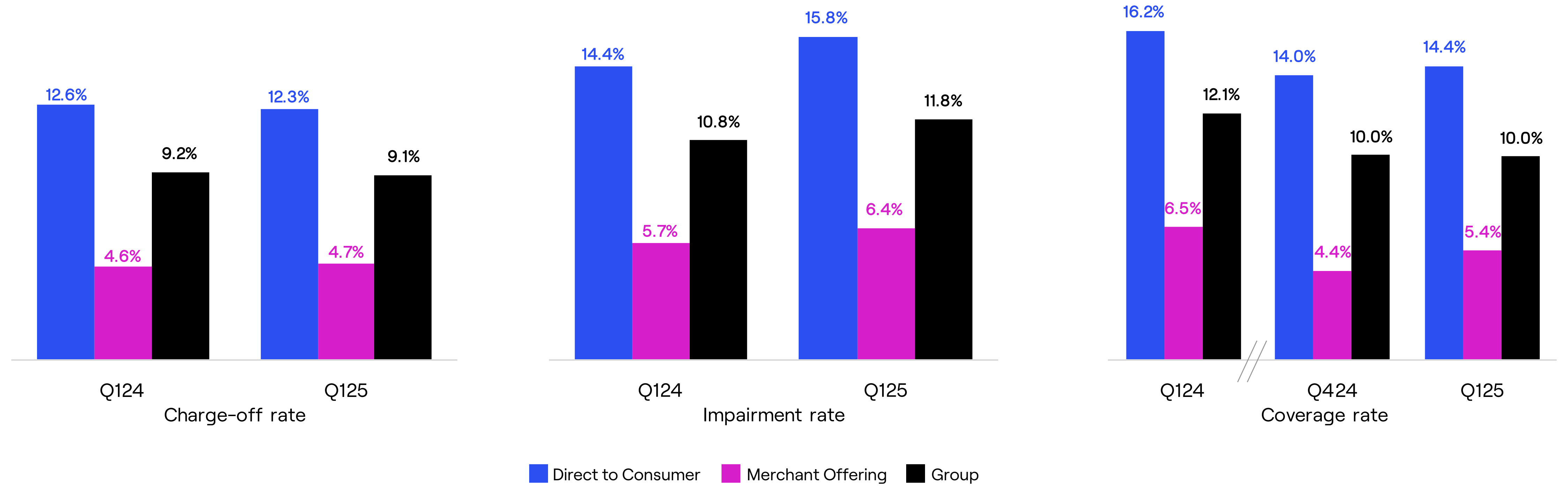
(1) Reflects total balances that are in arrears as a proportion of closing receivables.
(2) Reflects total balances that are 90 days or more in arrears as a proportion of closing receivables.
(3) Balances relating to the AFS store card portfolio have been included from 28 February 2025.

Stable charge-off rate with higher segmental coverage rates and impairment reflecting ownership of AFS and macroeconomic outlook

Group charge-off rates stable

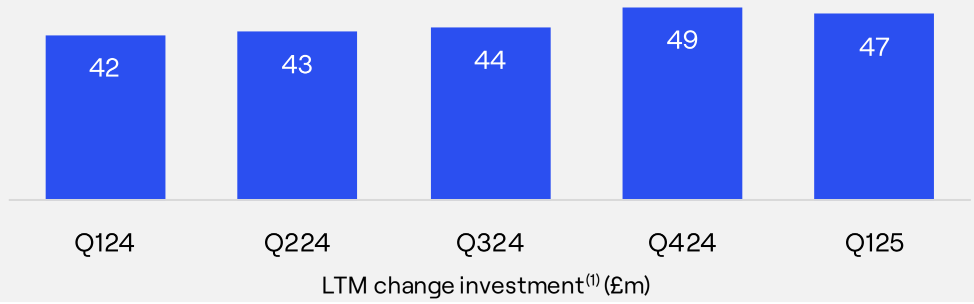
Impairment rates increased reflecting the macroeconomic outlook and ownership of AFS portfolio

Higher segmental coverage rates reflecting ownership of AFS and macroeconomic outlook

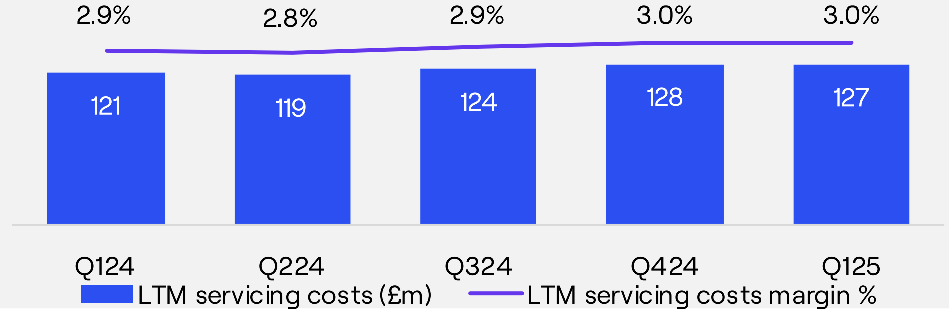


15% growth in net revenue drives an improved underlying cost-income ratio. Continued investment in new technologies

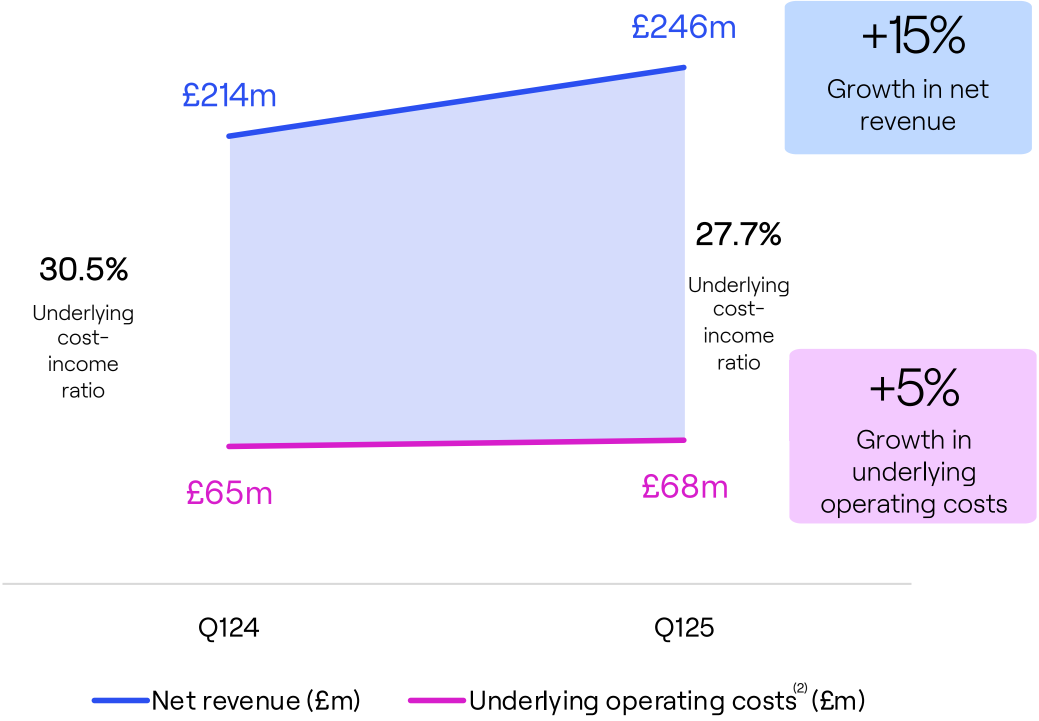
We continue to invest in strengthening and expanding our digital capabilities



Modest increase in servicing cost margin driven by inflationary pressures



Net revenue growth driven by higher interest-bearing balances and improved margins in recently executed ABS deals.



(1) Represents P&L charge, not cash spend.
(2) Underlying operating costs includes operational losses and affordability claims.

£45m of underlying profit before tax, 31% higher than Q1 2024

£m	Q1 25	Q1 24	%
Interest income	293	266	*10%*
Cost of funds	(64)	(68)	*5%*
Net interest income	**229**	**198**	*15%*
Fee and commission income	17	15	*14%*
Net revenue	**246**	**214**	*15%*
Impairment losses on loans and advances to customers	(133)	(114)	*(17%)*
Underlying risk-adjusted income	**113**	**99**	*14%*
Servicing costs	(32)	(32)	*1%*
Change costs	(11)	(13)	*14%*
Marketing and partner payments	(8)	(6)	*(33%)*
Collection fees	7	6	*17%*
Direct costs	(44)	(45)	*3%*
Contribution	**69**	**54**	*27%*
Salaries, benefits and overheads	(24)	(20)	*(21%)*
Underlying PBT	**45**	**34**	*31%*
Impairment losses on loans and advances to customers arising on the initial recognition of the AFS portfolio	(50)	-	*n.m.*
Non-underlying items	(19)	(17)	*(11%)*
Statutory (loss)/PBT	**(24)**	**17**	*(240%)*
Underlying PBT	45	34	*31%*
Add back: depreciation and amortisation	4	3	*37%*
Adjusted EBITDA	**49**	**37**	*31%*
Gross receivables (£m)	5,117	4,242	*21%*
Average gross receivables (£m)	4,521	4,249	*6%*
Net revenue margin (%)	21.8%	20.1%	
Impairment rate (%)	11.8%	10.8%	
Underlying RAM (%)	10.0%	9.3%	
Underlying operating costs (£m)	(68)	(65)	*(5%)*
Underlying cost-income ratio (%)	27.7%	30.5%	

Net revenue +15%

- Growth in net interest income due to higher IBBs and lower cost of funds
- Net revenue margin increased to 21.8% (Q1 2024: 20.1%)

Risk-adjusted income +14%

- Growth in net revenue partially offset by higher impairment
- Underlying risk adjusted margin of 10.0% (Q1 2024: 9.3%)

Underlying PBT +31%

- An improved cost-income ratio of 27.7% (Q1 2024: 30.5%) ensures strong growth in underlying PBT

Receivables growth +21%

- Accelerated growth of receivables aided by the acquisition of the AFS portfolio
- 19% interest-bearing balances growth

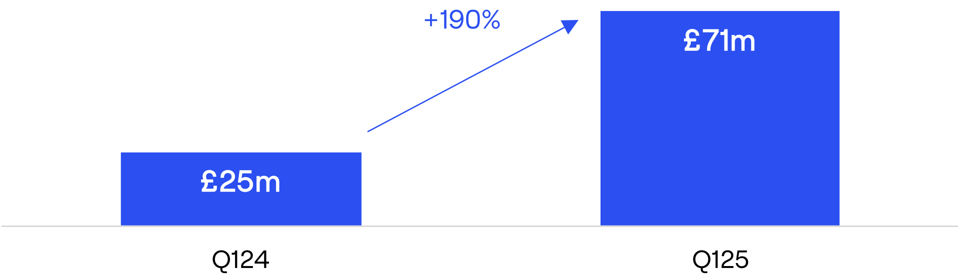
AFS Day 1 ECL £(50)m

- IFRS prescribed impairment losses on loans and advances to customers arising on the initial recognition of the AFS portfolio

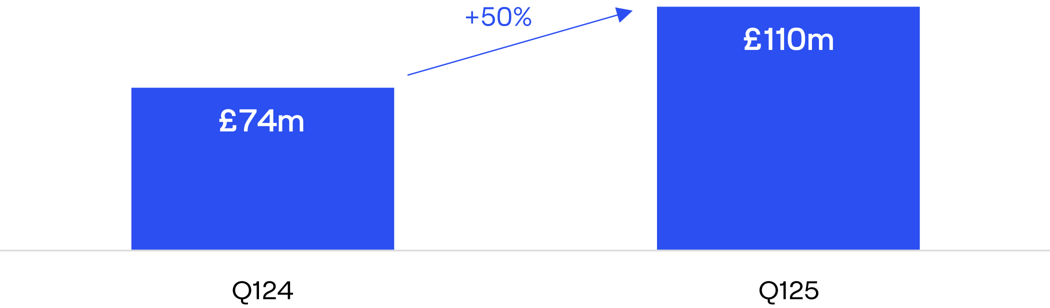
£110m cash held outside the securitisation structures. Net cash increase achieved alongside acquiring the AFS portfolio

£m	Q1 25	Q1 24
FCF available for growth and debt service	**71**	**25**
Less:		
Return paid on loan from immediate parent company[(1)]	-	(2)
Dividends paid	(2)	-
Corporate debt interest paid	(0)	(0)
FCF available for growth	**69**	**23**
Less:		
Net financing cash flows	599	(337)
Movement in gross loans and advances to customers	(659)	86
Net increase/(decrease) in cash	**9**	**(229)**
Memo:		
Net decrease in funding overlap cashflows	-	208
Net increase/(decrease) in cash excl. funding overlap	**9**	**(21)**

FCF available for growth and debt service increased by £47m



Cash held outside securitisation structures[(2)] increased by £37m

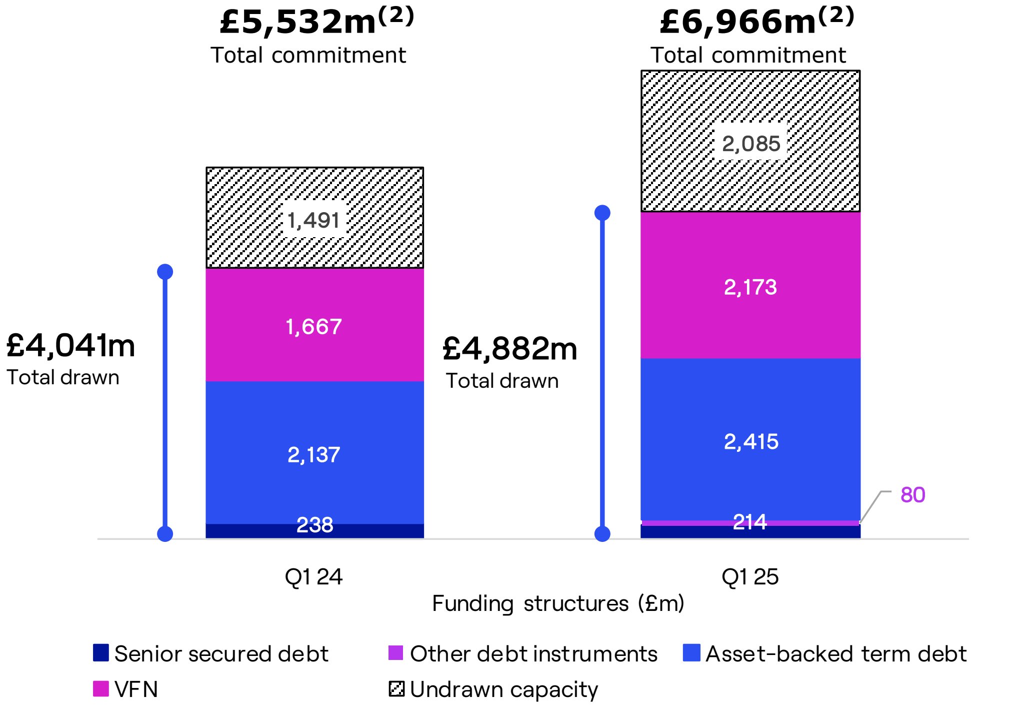


(1) Payment to the Group's immediate parent company, Nemean Midco Limited.
(2) Excludes cash held for funding activities.

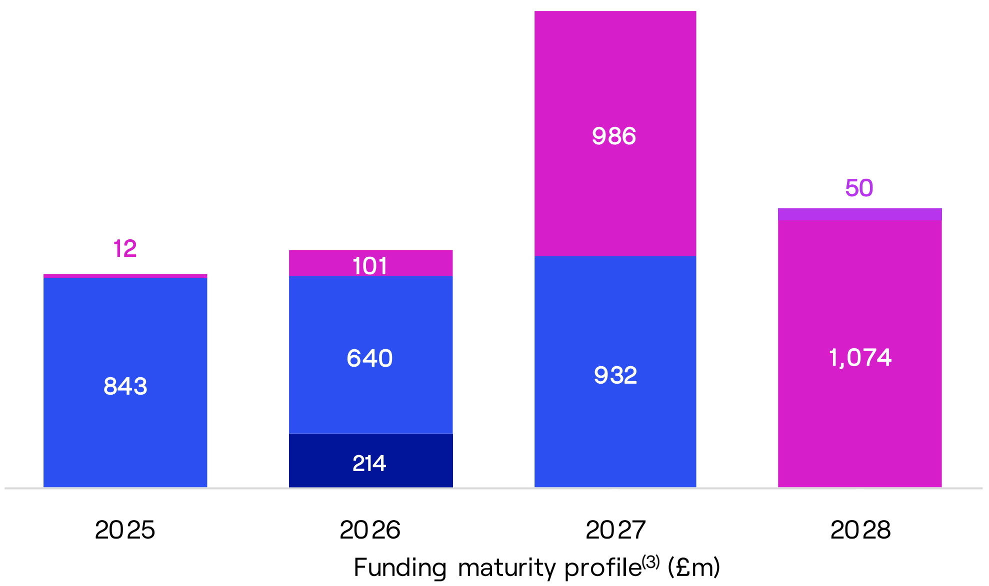
In Q4 2024, to aid understanding of performance, the Group changed its methodology for calculating free cash flow available for growth and debt service to align it closer to the statutory cash flow statement and facilitate a better understanding of the Group's performance. Accordingly, the Q1 2024 comparatives of impacted metrics have been re-presented for consistency.

Significant funding headroom to support future growth. One ABS deal executed in April 2025

£2.1bn headroom(1) for future growth and refinancing. New private financing facilities agreed for the AFS portfolio



Diverse funding structures with consistent maturity profile. ABS deal completed in April 2025 used to partially defease deal maturing in July 2025



2025 ABS term debt maturity (£m)

Near Prime 2022-1 (4)	275	Apr-25
Near Prime 2022-2	301	Jul-25
Near Prime 2022-3	268	Nov-25

(1) £2,085m funding headroom includes VFN and RCF.
(2) Amounts shown are Balance Sheet carrying values exclude accrued interest, except for Senior Secured Debt which excludes £8m discount on the new issuance.
(3) Funding maturity profile excludes £30 million debt instrument which has no set maturity.
(4) D2C 2022-1 repaid on 15 April 2025.

Advance rates remain strong and excess spread levels are robust in public master trusts

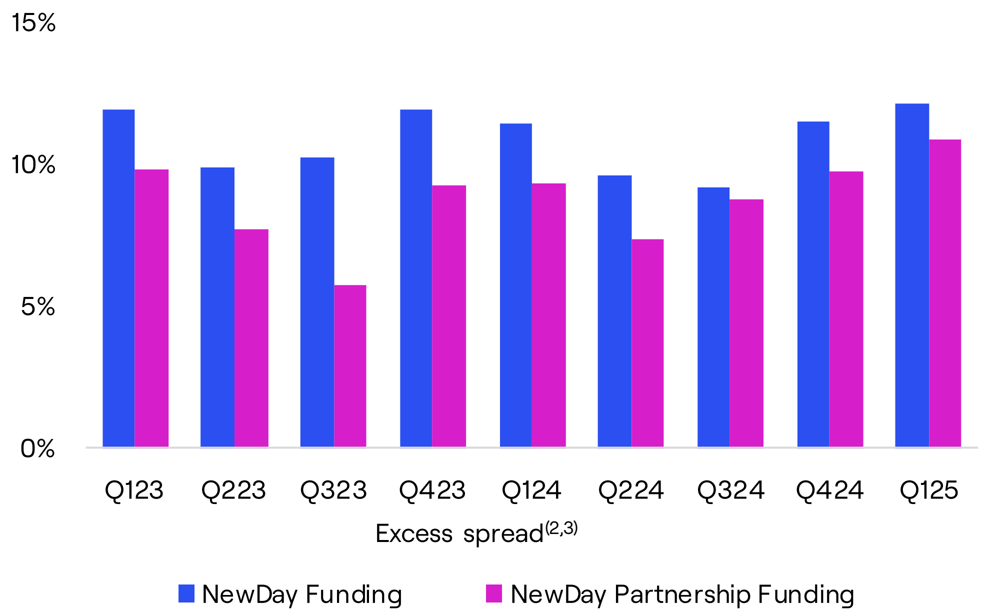
Efficient use of NewDay equity supported by multiple facilities ensures advance rates[1] remain strong

Group 88.3% (Q1 2024: 89.4%)

D2C 87.2% (Q1 2024: 87.3%)

Merchant Offering 89.4% (Q1 2024: 92.2%)

Excess spread[2,3] levels on public ABS structures remain robust



(1) Advance rates stated are calculated using a hedged FX rate position.
(2) Excess spread: Key trigger across funding vehicles, broadly defined as debited interest and fee income and recoveries, less gross charge-offs, funding costs and senior fees including senior servicing fees divided by average gross receivables calculated on a 3-month simple average basis. Excess spreads shown exclude VFNs and Secondary Funding facilities as they are not directly comparable.
(3) Excess spread on other NewDay Partnership Funding facilities c.2% lower during Q1 2025 than Partnership Funding ABS facilities due to lower yield from John Lewis & Partners receivables. AFS portfolio balances have been excluded from this calculation as we do not yet have a three-month average excess spread for the portfolio.

Summary

1. Underlying PBT of £45m, 31% higher than Q1 2024
2. £5.1bn of gross receivables, up 21% (Q1 2024: £4.2bn). Interest-bearing balances increased 19% to £3.3bn (Q1 2024: £2.8bn)
3. Acquired economic ownership of the Argos Financial Services store card portfolio in February 2025, consisting of £834m of gross receivables and 2.2 million customers(1)
4. Free cashflow available for growth and debt service of £71m (Q1 2024: £25m)
5. Statutory loss before tax of £(24)m (Q1 2024: £17m profit) includes an accounting charge of £50m required by IFRS for the ECL allowance recognised on initial recognition of the Argos store card portfolio. The purchase price of the portfolio was £754m, being a 10% discount to the face value of the gross receivables.

(1) Gross receivables and customer accounts at 28 February 2025, the point which NewDay took economic ownership.

Appendix

NewDay

Detailed income statement

£m	Q1 25	Q1 24	%	LTM Q1 25	2024
Interest income	293	266	*10%*	1,113	1,086
Cost of funds	(64)	(68)	*5%*	(261)	(265)
Net interest income	**229**	**198**	*15%*	**852**	**821**
Fee and commission income	17	15	*14%*	72	70
Net revenue	**246**	**214**	*15%*	**924**	**892**
Impairment losses on loans and advances to customers	(133)	(114)	*(17%)*	(429)	(410)
Underlying risk-adjusted income	**113**	**99**	*14%*	**495**	**481**
Servicing costs	(32)	(32)	*1%*	(127)	(128)
Change costs	(11)	(13)	*14%*	(47)	(49)
Marketing and partner payments	(8)	(6)	*(33%)*	(29)	(27)
Collection fees	7	6	*17%*	24	23
Direct costs	(44)	(45)	*3%*	(179)	(180)
Contribution	**69**	**54**	*27%*	**316**	**301**
Salaries, benefits and overheads	(24)	(20)	*(21%)*	(93)	(88)
Underlying PBT	**45**	**34**	*31%*	**223**	**213**
Impairment losses on loans and advances to customers arising on the initial recognition of the AFS portfolio	(50)	-	*n.m.*	(50)	-
Non-underlying items[1]	(19)	(17)	*(11%)*	(70)	(68)
Statutory (loss)/PBT	**(24)**	**17**	*(240%)*	**103**	**144**
Underlying PBT	45	34	*31%*	223	213
Add back: underlying depreciation and amortisation	4	3	*37%*	13	12
Adjusted EBITDA	**49**	**37**	*31%*	**236**	**224**
Gross receivables (£m)	5,117	4,242	*21%*	5,117	4,378
Average gross receivables (£m)	4,521	4,249	*6%*	4,259	4,278
Net Revenue margin (%)	21.8%	20.1%		21.7%	20.8%
Impairment rate (%)	11.8%	10.8%		10.1%	9.6%
Underlying RAM (%)	10.0%	9.3%		11.6%	11.2%
Underlying operating costs (£m)	(68)	(65)	*(5%)*	(272)	(269)
Underlying Cost-income ratio (%)	27.7%	30.5%		29.4%	30.1%

(1) Please see a breakdown of non-underlying items on page 19.

Detailed cash flow statement

£m	Q1 25	Q1 24	LTM Q1 25	2024
Underlying profit before tax	45	34	223	213
Adjustment for non-cash items and changes in working capital	(560)	107	(780)	(114)
Non-underlying items[1]	(69)	(17)	(120)	(68)
Net cash (used in)/generated from operating activities	**(584)**	**124**	**(677)**	**31**
Investing activities				
Purchases of property and equipment	(1)	(0)	(2)	(1)
Investment in intangible assets	(2)	(13)	(19)	(30)
Net cash used in investing activities	**(3)**	**(13)**	**(21)**	**(31)**
Financing cash flows				
Net proceeds/(repayment) of debt issued and other borrowed funds	599	(337)	854	(81)
Payment of principal element of lease liabilities	(0)	(1)	(3)	(3)
Return paid on loan from immediate parent company	-	(2)	(1)	(3)
Dividends paid	(2)	-	(53)	(51)
Net cash generated from/(used in) financing activities	**596**	**(340)**	**798**	**(138)**
Net increase/(decrease) in cash	**9**	**(229)**	**100**	**(138)**
Add back:				
Net financing cash flows	(599)	337	(854)	81
Movement in gross loans and advances to customers	659	(86)	834	90
FCF available for growth	**69**	**23**	**80**	**33**
Add back:				
Return paid on loan from immediate parent company	-	2	1	3
Dividends paid	2	-	53	51
Corporate debt interest paid	0	0	31	31
FCF available for growth and debt service	**71**	**25**	**165**	**118**

(1) Full breakdown of Non-underlying items are included on the Statutory Earnings breakdown on the next page.

Please see footnote on page 12 which explains the Group's revised policy for the presentation of certain items in its management basis cash flow statement and the subsequent re-presentation of 2024 comparatives.

Statutory earnings

£m	Q1 25	Q1 24	%	LTM Q1 25	2024
Underlying PBT	45	34	31%	223	213
Corporate debt interest and related costs	(9)	(9)	(3)%	(29)	(28)
Impairment losses on loands and advances to customers arising on the initial recognition of the AFS portfolio	(50)	-	n.m.	(50)	-
AFS partnership costs	-	-	n.m.	(4)	(4)
Platform development costs	(11)	(2)	(361)%	(26)	(18)
Amortisation of intangible assets arising on the Acquisition	(0)	(6)	95%	(7)	(12)
Other	1	-	n.m.	(5)	(6)
Statutory (loss)/PBT	(24)	17	(240)%	103	144

Corporate debt interest and related costs include the interest charge and other costs associated with the issuance and servicing of the Senior Secured Notes by NewDay BondCo plc (the Senior Secured Debt), the Super Senior Revolving Credit Facility (the Revolving Credit Facility), the shares held in NewDay JVCo Ltd by Lloyds Banking Group which, per IFRS, are classified as a debt instrument and a vendor loan note originally issued to Sainsburys Bank plc.

Impairment losses on loans and advances to customers arising on the initial recognition of the AFS portfolio reflect the initial impairment charge required by IFRS on acquisition of the AFS receivables. On 28 February 2025, the Group acquired the beneficial interest in £834m of gross receivables arising from the AFS portfolio for consideration of £754m. The discount to face value represented, amongst other things, the expected lifetime losses on the portfolio. Although lifetime losses were reflected in the purchase price, IFRS requires a separate ECL allowance to be recorded on the acquired receivables. This is effectively a double count of expected credit losses which is not reflective of underlying performance. As such, the impairment charge has been excluded from underlying performance.

AFS partnership costs relates to expenses incurred to acquire the AFS portfolio

Platform development costs are expenses incurred to enhance the capabilities of the Group's in-house operating platform. These costs relate to a technology project and are excluded from underlying performance because they do not represent underlying operational costs.

Amortisation of intangible assets arising on the Acquisition relates to the amortisation of the purchase price that was attributed to intangible assets arising on completion of the Group's acquisition of NewDay Group Holdings S.à r.l. together with its subsidiaries and structured entities (the 'Acquisition') on 26 January 2017.

Other relates to non-recurring items that are not representative of underlying performance.

Risk-adjusted income by segment

D2C £m	Q1 25	Q1 24	%
Interest income	202	191	6%
Cost of funds	(40)	(43)	8%
Fee and commission income	10	11	(6%)
Net Revenue	**173**	**158**	**9%**
Impairment	(102)	(89)	(15%)
Underlying risk-adjusted income	**70**	**70**	**1%**
Gross receivables	2,594	2,457	6%
Average gross receivables	2,587	2,463	5%
Net Revenue margin (%)	32.8%	32.8%	
Impairment rate (%)	15.8%	14.4%	
Underlying RAM (%)	10.9%	11.3%	
Charge-off rate (%)	12.3%	12.6%	
Coverage rate (%)	14.4%	16.2%	

Merchant Offering £m	Q1 25	Q1 24	%
Interest income	91	75	20%
Cost of funds	(24)	(25)	0%
Fee and commission income	5	4	33%
Net Revenue	**72**	**55**	**31%**
Impairment	(31)	(26)	(22%)
Underlying risk-adjusted income	**41**	**29**	**38%**
Gross receivables	2,523	1,784	41%
Average gross receivables	1,934	1,786	8%
Net Revenue margin (%)	19.9%	17.8%	
Impairment rate (%)	6.4%	5.7%	
Underlying RAM (%)	8.4%	6.6%	
Charge-off rate (%)	4.7%	4.6%	
Coverage rate (%)	5.4%	6.5%	

Note: Platform Services reported underlying risk-adjusted income of £2m in Q1 2025 (Q1 2024: £0m)

Balance sheet

£m	Q1 25	Q1 24	2024
Gross receivables	5,117	4,242	4,378
ECL allowance	(510)	(514)	(440)
Other[2]	37	79	117
Net receivables	**4,644**	**3,806**	**4,056**
Cash	377	286	374
Restricted cash	84	74	78
Intangible assets	91	88	92
Goodwill	280	280	280
Other assets	105	276	116
Total assets	**5,580**	**4,810**	**4,995**
Asset-backed term debt	2,421	2,143	2,426
Variable funding notes	2,178	1,674	1,629
Senior secured debt[1]	220	243	212
Other debt instruments	75	-	24
Provisions	6	7	8
Other liabilities[2]	182	259	169
Total liabilities	**5,082**	**4,326**	**4,467**
Net assets	**499**	**484**	**528**
Tangible equity	**130**	**108**	**154**

Fair value of total assets following the Acquisition in 2017 introduced £396m of intangible assets, primarily relating to the customer and retailer relationships, the brand, trade names and intellectual property. The carrying value of these assets was £17m as at March 2025 (March 2024: £23m).

Asset-backed term debt represents the term series notes issued by the NewDay Funding and NewDay Partnership master trust structures.

Variable funding notes represents the debt drawn down under the nine VFNs across the Group.

Other debt instruments represents a £50m vendor loan note originally issued to Sainsbury's Bank plc and shares held in NewDay JVCo Ltd by Lloyds Banking Group which, per IFRS, are classified as a debt instrument. This has a value of £25m as at 31 March 2025.

Tangible equity represents the net position of Net Assets, excluding Intangible Assets, Goodwill and the Hedging Reserve.

(1) Senior Secured Debt includes accrued interest and the remaining unamortised balance of the discount the debt was issued at on origination.
(2) In Q4 2024, the Group changed the presentation of certain customer-related balances from other liabilities to loans and advances to customers. Accordingly, the Q1 2024 comparatives have been restated.

Leverage and interest ratios

£m	Q1 25	Q1 24	LTM Q1 25	2024
Adjusted EBITDA	**49**	**37**	**236**	**224**
Corporate Debt[1]	294	238	294	244
Cash[2]	(377)	(286)	(377)	(374)
Net corporate Senior Secured Debt	**(83)**	**(48)**	**(83)**	**(130)**
Net Corporate debt to Adjusted EBITDA [2]			n.m.	(0.3)x
Senior corporate interest expense			**37**	**32**
Adjusted EBITDA to pro forma cash interest expense			6.4x	7.1x

(1) Corporate Debt excludes the accrued interest and the remaining unamortised balance of the discount that the Senior Secured Debt was issued at on origination.
(2) Represents ratio of net corporate debt to adjusted EBITDA excluding funding overlaps. Excluding these funding overlaps, the Group held more cash than Corporate Debt at 31 March 2025.

Glossary

ABS: asset-backed security

AFS: Argos Financial Services

Acquisition: the purchase by NewDay Group (Jersey) Limited of NewDay Group Holdings S.à r.l. and its subsidiaries on 26 January 2017

Adjusted EBITDA: earnings before Corporate Debt interest (and related costs), tax, depreciation and amortisation and other one-off items

Advance rate: (ABS + VFN drawn debt)/gross receivables

Charge-off rate: charge-offs/average gross receivables

Corporate debt: comprises the High Yield Bond, RCF, vendor loan note originally issued to Sainsbury's Bank plc and shares held in NewDay JVCo Ltd by Lloyds Banking Group which per IFRS, are classified as a debt instrument

Coverage rate: ECL allowance/period-end gross receivables

Credit: this business provides unsecured credit products (including credit cards, digital revolving credit and point-of-sale finance) direct to consumers or in partnership with retail and consumer brands. The segment typically serves customers new to credit or that have a limited or poor credit history. The business also has a prime portfolio primarily through its partnership with John Lewis & Partners and certain other merchant partners. The segment also has certain other capital-light activities and several closed portfolios.

Delinquency: a customer is considered delinquent if they have not made their contractual minimum payment by the date of their following monthly statement/cycle date. Customers that are placed on a repayment plan, which allows the customer to repay less than their original contractual minimum monthly payment, and are up to date with their revised payment schedule are not counted as in delinquency or arrears

ECL: expected credit loss

Excess spread: key trigger across funding vehicles, broadly defined as debited interest and fee income and recoveries, less gross charge-offs, funding costs and senior fees including senior servicing fees divided by average gross receivables, calculated on a 3-month simple average basis. Excess spreads shown exclude VFNs and Secondary Funding facilities as they are not directly comparable.

FCF: free cash flow

Impairment rate: impairment/average gross receivables

N/M: not meaningful

Direct to Consumer (D2C): constitutes the NewDay brands, namely Aqua, Marbles, Fluid and Bip

Merchant Offering (MO) : constitutes John Lewis & Partners, AO, Pulse, Debenhams, AFS and Newpay brands

Platform: This business provides digital platform solutions for end-to-end servicing of unsecured credit products financed and owned by third parties.

RAI: risk-adjusted income

RAM: risk-adjusted margin

RCF: revolving credit facility

Senior Secured Debt: comprises the High Yield Bond and RCF

Underlying PBT: earnings before Senior Secured Debt interest (and related costs), tax, amortisation of the Acquisition intangibles, and one-off items

VFN: variable funding note

Enquiries

Investor.relations@newday.co.uk